

The logo consists of a stylized blue icon of a computer monitor with three dots above it and three dots to its left, connected by thin lines.

**TECH
LEGAL
PARTNERS**





FROM ITALY TO THE USA: A LEGAL BRIDGE

THE FIRM

Tech Legal Partners is an American law firm specialized in assisting Italian companies with entry and growth in the US market.

Our distinctive strength lies in our dual training and expertise: we are attorneys licensed in the United States with prior experience as lawyers in Italy. This dual competency allows us to better understand our clients' needs, simplify communication and processes thanks to our deep understanding of both legal cultures, and offer strategic guidance at every stage of Italian companies' expansion in the USA.

We provide legal counsel exclusively within the American legal system, but with the sensitivity and understanding that come from our Italian background.

With offices in New York and Miami, we are strategically positioned to serve Italian companies throughout the United States.

Boutique by choice. Our structure allows us to dedicate personalized attention to each client and maintain constant quality control of our service throughout their entire growth journey.



OUR HISTORY

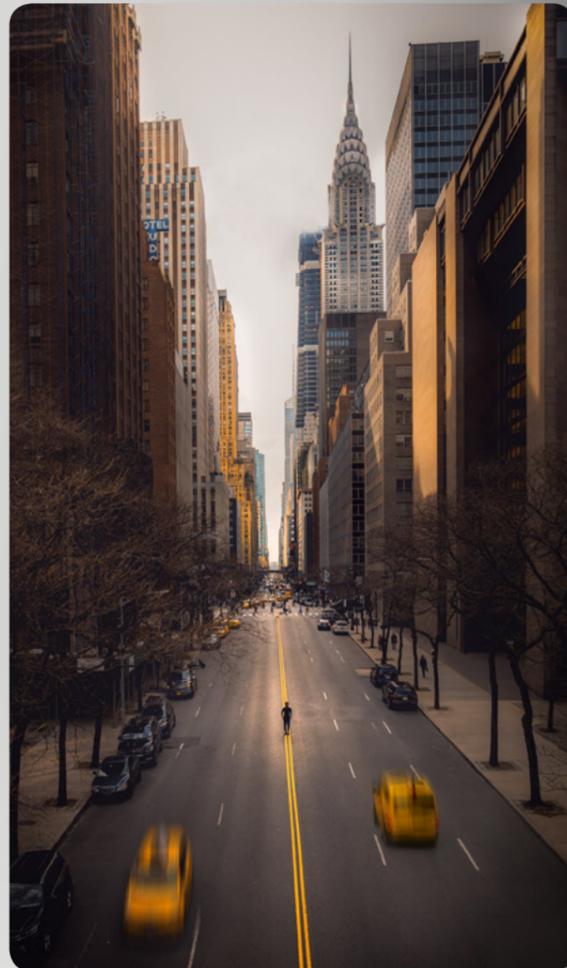
Tech Legal Partners was founded on the belief that Italian companies deserve strategic, clear, and genuinely accessible access to the U.S. market.

A concrete pathway built on method, hands-on experience, and a deep understanding of the dynamics of the American business environment.

The firm was founded in 2020 by **Stefania Monda**, following a solid academic and professional journey spanning Italy and the United States: a law degree summa cum laude from the University of Naples Federico II, a PhD from Bocconi University, and a Master of Laws (LL.M.) from Columbia Law School in New York.

Before founding Tech Legal Partners, Stefania gained over ten years of experience at leading Italian and U.S. law firms specializing in M&A and corporate law. This background has since translated into more than fifteen years of experience supporting Italian companies as they enter and grow in the U.S. market.

The decision to establish Tech Legal Partners stems from this experience—specifically, from a deep awareness of the challenges Italian businesses face when approaching the U.S. market, and from the desire to provide pragmatic, international, and results-driven legal support.



ATTORNEY

STEFANIA MONDA



PRACTICE AREAS

Commercial and Corporate Law

Mergers & Acquisitions

Startup & Venture Capital

Employment Law

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I founded Tech Legal Partners to support Italian companies in their journey of entry and growth in the U.S. market — to make that path simpler, more efficient, and faster. Bridging the Italian and American business worlds.

As an Italian professional who has built her career in the United States, I have personally experienced the challenges faced by those who must embrace a new legal and cultural system — but I have also witnessed the extraordinary opportunities this market offers to those ready to seize them.

I understand that for an entrepreneur, investing in U.S. expansion can feel like a leap into the unknown. Yet I am equally aware of the remarkable results that can be achieved.

Our role is to turn what seems like a leap into the void into a springboard toward the largest market in the world.”

[Read more](#) >



OUR RESULTS



Our growth over the years has been guided by the concrete results obtained for our clients and the trust built in the Italian-American business ecosystem. TLP's experience is tangible and the results measurable:

+100

Italian companies supported in entering the USA

+90

million in venture capital transactions managed

+50

million in M&A operations completed

Consolidated presence in the Italian-American business ecosystem

Selective partnerships with leading American law firms for specialized services in complementary practice areas

Strategic network of Italian-speaking accountants, banks of excellence, qualified investors, and other professionals specialized in assisting Italian companies.

OUR VALUES

SPECIALIZED EXCELLENCE

We don't try to be everything to everyone. We excel at one thing: transforming Italian companies' American dream into concrete reality.

INTEGRITY AND TRANSPARENCY

No surprises, no hidden costs, no false promises. Competitive fees, realistic timelines, measurable results. Your trust is built on our honesty.

CONTINUOUS PRESENCE

We are not just a company's American lawyers at the time of its expansion – we are its strategic partners over time.

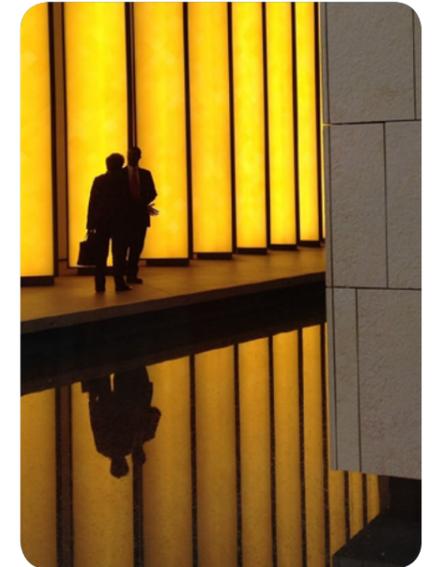


PRACTICE AREAS

COMMERCIAL AND CORPORATE LAW

We assist Italian companies in all phases of their commercial operations in the United States, from initial market entry to growth and expansion.

- US COMPANY FORMATION
- COMPLETE CORPORATE SUPPORT
- COMMERCIAL CONTRACTS
- EXTERNAL GENERAL COUNSEL



US MERGER AND ACQUISITION OPERATIONS

We provide strategic legal counsel in connection with mergers and acquisitions and other strategic partnerships undertaken by Italian companies pursuing growth objectives in the U.S. market.

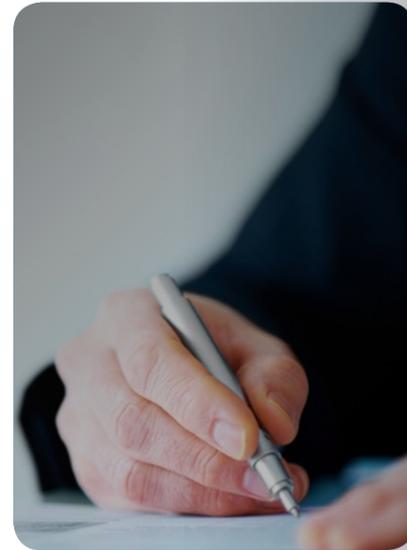
- FROM INITIAL TRANSACTION STRUCTURING TO POST-CLOSING INTEGRATION, WE MANAGE EVERY ASPECT OF M&A OPERATIONS. OUR LEGAL SUPPORT INCLUDES TRANSACTION STRUCTURE OPTIMIZATION, DUE DILIGENCE, DRAFTING AND NEGOTIATION OF LEGAL DOCUMENTATION.
- MANAGING CROSS-BORDER REGULATORY COMPLEXITIES
- PRACTICAL M&A CONSULTING THAT BRIDGES MARKETS



EMPLOYMENT LAW

We offer comprehensive legal advice on matters of U.S. employment law, tailored to the needs of Italian businesses operating in the United States.

- STRATEGIC DOCUMENTATION AND EMPLOYMENT POLICIES
- DISPUTE PREVENTION AND RESOLUTION
- PRACTICAL LEGAL CONSULTING THAT BRIDGES CULTURES



STARTUP & VENTURE CAPITAL

We deliver specialized legal services to Italian startups entering the U.S. market for capital raising and business expansion, as well as to Italian venture capital funds investing in U.S. companies.

- US MARKET ENTRY FOR ITALIAN STARTUPS
- VENTURE CAPITAL FUNDRAISING FOR ITALIAN COMPANIES
- US INVESTMENT SUPPORT FOR ITALIAN VC FUNDS
- VENTURE CAPITAL FINANCING TRANSACTIONS
- MARKET INTELLIGENCE IN THE VENTURE CAPITAL MARKET

BUSINESS IMMIGRATION

We advise Italian companies expanding into the United States and Italian professionals seeking employment opportunities in the U.S. on all aspects of business immigration law.

- STRATEGIC IMMIGRATION CONSULTING FOR ITALIAN COMPANIES
- CORPORATE TRANSFERS AND EXECUTIVE VISAS
- INVESTOR AND TRADER VISAS
- EMPLOYMENT-BASED VISAS AND WORK AUTHORIZATION
- PERMANENT RESIDENCE AND GREEN CARDS



INTELLECTUAL PROPERTY

We provide legal assistance to Italian companies in the protection and enforcement of their intellectual property rights in the United States.

- IP AGREEMENTS AND CONTRACTUAL PROTECTION
- US PATENT AND TRADEMARK COORDINATION
- IP DISPUTE RESOLUTION



INDUSTRIES

TECHNOLOGY

We counsel Italian technology companies on their U.S. expansion, including corporate structuring, venture capital transactions, intellectual property protection, and strategic growth initiatives.

[Learn more](#) >

LIFE SCIENCES

We advise life sciences companies entering the U.S. market, assisting with regulatory compliance and the structuring of research and development collaborations and strategic partnerships.

[Learn more](#) >

LUXURY GOODS

We assist Italian luxury brands in establishing and expanding their presence in the United States, with particular focus on brand protection, selective distribution networks, and omnichannel strategies.

[Learn more](#) >

INDUSTRIAL MANUFACTURING

Guidiamo le aziende manifatturiere italiane nell'espansione USA, specializzandoci in joint venture industriali, supply chain management e acquisizioni tecnologiche.

[Learn more](#) >

FOOD AND HOSPITALITY

We assist leading Italian food and hospitality businesses entering the U.S. market with franchising strategies, strategic acquisitions, and distribution partnerships.

[Learn more](#) >

EDUCATION AND TRAVEL

We advise companies in the education and travel sectors on their U.S. expansion, focusing on educational licensing, regulatory compliance, and strategic partnerships in the tourism industry.

[Learn more](#) >



COMPANIES THAT HAVE CHOSEN US

TECHNOLOGY

- Digital transformation and artificial intelligence companies
- Deep tech startups and scale-ups
- Energy tech and sustainability solutions
- Venture capital and private equity funds

LIFE SCIENCES & HEALTHCARE

- Biotech and life sciences companies
- Medical device manufacturers
- Pharmaceutical and healthcare businesses
- Health tech and digital health companies

LUXURY & PREMIUM BRANDS

- High-end cosmetics and beauty brands
- Luxury furniture and design companies
- Fashion and premium lifestyle brands

INDUSTRIAL MACHINERY

- Industrial automation companies
- Advanced manufacturing and precision engineering
- Industrial equipment and machinery manufacturers

FOOD & BEVERAGE

- Italian food excellence and premium brands
- Gourmet and specialty food companies
- Franchising and U.S. distribution models

EDUCATION & TRAVEL

- International education and training institutions
- Travel, tourism, and premium hospitality companies

CONSTRUCTION & INFRASTRUCTURE

- Infrastructure and large-scale construction projects
- High-performance architectural and building materials

WHAT SAY ABOUT US

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RETAIL & CONTRACT

Stefania Monda has been assisting us since the birth of our U.S. subsidiary, Aran Cucine US Inc., both in retail and contract: from personnel management to relationships with end clients, B2C and B2B. Beyond impeccable professionalism, Stefania is so flexible and involved that she truly embraces the cause: I consider her part of my team, which allows me to work with peace of mind, knowing I have a concrete, always available professional by my side.

— **L. Rastelli, CEO, Aran Cucine US Inc.**

LIFE SCIENCES & HEALTHCARE

Working with TLP is always a guarantee of professionalism and reliability. Stefania and her team stand out for their speed, accuracy, and deep understanding of our needs. They handle our biotech commercial agreements and employment contracts with exceptional care. Their constant availability and ability to provide clear, practical answers make them an invaluable partner — allowing us to work with confidence and complete peace of mind.

— **Vera Mogna, CEO, Probiotal S.p.A.**

M&A CROSS-BORDER

TLP handled our U.S. acquisition, taking care of every legal detail from due diligence to closing. Stefania's deep understanding of Italian and American business cultures, together with her ability to coordinate professionals with different approaches, was essential to the success of the operation. Their skill in navigating cross-border M&A and anticipating complex issues allowed us to complete the transaction smoothly and on schedule.

— **G. Venezia, Head of Corporate Development, Datrix SpA**

RECOGNITIONS & AWARDS





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